

SPECIAL TAX-FREE IRA GIFTS

Those aged 70 ½ or older can make tax-favored charitable gifts from traditional and Roth IRA accounts. A total of up to \$100,000 per year can be transferred directly from traditional or Roth IRAs to qualified charities such as Westminster Presbyterian Church free from federal income tax. There may also be state income tax savings. Amounts given in this way count toward required IRA minimum withdrawal amounts for the year of the gift. To make such gifts, do not withdraw funds prior to a gift, but have the gift amount distributed directly from an IRA to the church. For those with check writing privileges on their accounts, this may be the most efficient way to make gifts directly from an IRA. Check with your tax advisor for more information.

FLEXIBILITY IN GIFT TIMING

Most gifts will be spread evenly over the next three years. However, if you are unable to start your giving immediately, or if you need to spread your gift across a different payment schedule, you have flexibility to give in a way that fits your timing.

CHARITABLE GIVINGS RESOURCES

Reviewing all of one's charitable donations in light of their impact on Christ's work in the world affords a resource for significant giving.

SAVINGS AND ANNUITIES

Savings for special projects or retirement may offer a resource for increased giving. Often we realize that a portion of our savings may safely be given to Christ's work in the world through our church.

DELAYED RETIREMENT

Some have postponed retirement by 6-12 months and donated the income to the campaign.

CORPORATE GIFTS

Those who have used their business as a source for giving have made significant donations.

Not Equal Gifts – Equal Sacrifice

The concept of equal giving has never existed at Westminster. Instead, we believe that the sacrifice should be equal. This ensures that there is a role in our capital campaign for every member of the church. Everyone's sacrifice is important if we are to be successful.

Your financial involvement is a decision between you and God. Giving is a part of worship, but giving must come from your heart in response to God's grace. You will never be pressured or told what you should give. We ask only that you pray...

Lord,
what do YOU
want to do
through me?

... to discern God's will for your part in how we'll make room for mission, community, and faith.

NOTE: Any discussion of tax treatment is not intended and should not be considered as tax advice. Consult your personal tax professional for advice on your tax position.



WESTMINSTER PRESBYTERIAN CHURCH
3639 Old Chapel Hill Road • Durham, NC 27707
(919) 489-4974 • www.wpcdurham.org



for mission. for community. for faith.

Creative Strategies In Capital Campaign Giving

*You will be enriched in every way
for your great generosity, which will produce
thanksgiving to God through us.*

- II Corinthians 9:11

Gifts Other Than Cash

WHAT ARE GIFTS OTHER THAN CASH?

Transferring ownership of an asset, rather than selling the asset and giving the cash, is one form of a non-cash gift.

WHAT KIND OF ASSETS SHOULD I GIVE?

Appreciated investment property held more than one year, such as publicly traded stocks, mutual fund shares, bonds, real estate, collectables, and other such readily marketable property have tremendous tax advantages.

Personal property such as automobiles, jewelry, and other items may also be given. There may be no capital gains tax benefits to these gifts, but the financial and spiritual benefits can be tremendous.

WHY GIVE GIFTS OTHER THAN CASH?

The tax code is very generous toward this form of giving. Giving the asset to the church, then letting the church sell, eliminates potential capital gains taxes and can increase the after tax proceeds.

HOW DOES THE TAX BENEFIT WORK?

Itemized Deduction: The individual or business is allowed to deduct 100% of the market value of most such assets as charitable contributions for tax purposes if held more than one year.

Capital Gains: The transfer of property does not generate a capital gains tax for the donor or the church.

The church, as a tax exempt entity, will realize the full market value, less transaction costs, at the time of sale.

WHAT IF I SELL FIRST THEN GIVE THE CASH?

You may be subject to capital gains taxes thereby reducing the after tax proceeds from the sale.

| | Sell First | Donate Directly |
|---------------------------|------------|-----------------|
| Market Value | 20,000 | 20,000 |
| Cost Basis | -10,000 | -10,000 |
| Gain | 10,000 | 10,000 |
| Tax (assuming 20%) | 2,000 | 0 |
| Church receives | 18,000 | 20,000 |

HOW DO I GIVE OTHER THAN CASH GIFTS?

For stocks, mutual fund shares, and bonds:

TRANSFER INSTRUCTIONS (If held in "Street Name")

1. Contact the church office. We will provide you with the transfer instructions and answer your questions.
2. Contact your broker and request the transfer. You will be provided with stock powers or transfer papers to complete the transfer.

When you have completed the transfer, please notify the church office. We can answer any questions you might have.

For specific or confidential questions, you may also contact our Horizons Stewardship Ministry Strategist, Tom Norwood. His toll-free number is 888-298-2020.

Other Strategies

CASH FLOW GIFTS

A person can give significantly by giving smaller amounts at higher frequencies. Weekly, semi-monthly, or monthly giving allows large gifts to be reached in smaller steps. You may want to take advantage of the simplicity of electronic funds transfers for this giving option.

DIVERTED FUNDS GIFTS

Freeing up funds which are currently going to other areas of spending allows a person to increase giving to God's work. Diverting funds from entertainment, dining out, dues, subscriptions, gifts, allowances, utilities, or transportation, offers lifestyle adjustments which impact one's giving.

DELAYED EXPENDITURES

The delaying of purchases allows a person to significantly increase giving. The acquisition of major items such as automobiles or trips, when postponed, allows substantial giving opportunities.

INCOME PRODUCING ASSETS

Interest income, payments from rental properties or monies from other income producing assets provide a source for increased giving.

SALE OF ASSETS

Sale of major assets, such as a house, car, land, or business provides available income for giving.

RAISES /BONUSES

Dedicating one's forthcoming raises and bonuses is a creative method people have used to increase giving.